



Purchase & Contract
ADMINISTRATION

State Term Contract 465B – Automated External Defibrillators (AEDs) & Accessories

Bid Number	201501063
Contract Name	465B – Automated External Defibrillators (AEDs) & Accessories
Effective Dates	November 1, 2015 to March 31, 2017
Vendors	Physio-Control Inc. Philips Healthcare ZOLL Corp. Defibtech, LLC Cardiac Science Corp.
Vendor Contact	<p>Physio-Control, Inc. – (800) 442-1142 www.physio-control.com Customer Service Representative – (800) 442-1142</p> <p>Authorized Distributor(s): Zee Medical (a Cintas Company) – (949) 252-9537 Ken Johnson School Health Corporation – (866) 323-5465 Customer Service AED Brands – (336) 209-1401 James Krege LifeServers Inc – (919) 866-0044 Larry Kohn</p> <p>Philips Healthcare – (800) 943-7372 www.medical.philips.com Trish Archambault – (978) 659-7747</p> <p>Authorized Distributor(s): Southeastern Emergency Equipment – (800) 334-6656 Carla Baker</p> <p>Zoll Corporation – (800) 348-9011 www.zoll.com Jennifer Curran – (978) 421-9185 – (603) 380-1995 (M)</p> <p>Authorized Distributor(s): AED Brands – (336) 209-1401 James Krege</p> <p>Defibtech, LLC – (866) 333 4241 www.defibtech.com Al Raebuck – (203) 453-6654 x122</p> <p>Authorized Distributor(s): Cintas – (704) 391-2710 Irene Cabrera Grainger – (704) 376-0785 Rodney Lynn AED Brands – (336) 209-1401 James Krege</p> <p>Cardiac Science Corporation – (800) 426-0337 www.cardiacscience.com Lorraine Murphy – (262) 953-3540 Kyle Pflugner, CSC Agent – (864) 593-7232</p> <p>Authorized Distributor(s): School Health Corporation – (866) 323-5465 Customer Service LifeServers Inc – (919) 866-0044 Larry Kohn Atlantic Diving Supply – (800) 948-9433 Customer Service Moore Medical – (336) 210-6030 Roger Cooper Tactical Medical Solutions – (864) 224-0081 Kate Gray</p>
Contract Covers	This contract covers the State’s normal requirements for External Automatic, Semi-Automatic and Manual Defibrillators, including parts and accessories.
Contract Does Not Cover	Leasing of Automated External Defibrillators
Mandatory Contract	This is a mandatory state term contract for state agencies, departments, institutions, universities and community colleges - unless exempted by North Carolina General Statute. Additionally, non-mandatory entities, including schools and local governments, that are allowed by general statute may use this contract.

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Minimum Order	N/A
Order Placement	<p>Orders are to be placed through the NC E-Procurement system. Contracted items with fixed pricing are loaded in NC E-Procurement. Eligible entities that do not utilize the State’s E-Procurement system may access the ‘465B’ catalogs at http://eprocurment.nc.gov/ and conduct a search per the instructions below in “How to Use E-Procurement”. Please contact the Vendors directly for instructions on placing orders that cannot be placed through NC E-Procurement.</p> <p>Please Note:</p> <ol style="list-style-type: none"> 1) The Food and Drug Administration (FDA) requires a physician's prescription to purchase an AED. Prescriptions must be written by a State of North Carolina licensed physician without compensation. FDA Guidelines can be found here. 2) AEDs shall be registered with the FDA and the County Emergency Medical Services (EMS) Offices and the registration shall be maintained for the life of the unit. This requirement creates a medical device tracking system for product modifications, notifications and recalls. 3) Any entity that acquires an AED shall: <ol style="list-style-type: none"> a. Provide for, and require, every individual expected to use the AED to receive American Heart Association or American Red Cross training in CPR and AED use or an equivalent nationally recognized course in CPR and AED use. b. Maintain and test the AED according to the manufacturer's operational guidelines. Ensure that the pads have not expired. c. Establish an AED use protocol that provides any person who provides emergency care or treatment to an individual in cardiac arrest by using the AED shall contact as soon as possible an appropriate health care provider or emergency medical services provider. d. Consider recommendations of a NC licensed physician in establishing the training, notification, and maintenance requirements of AEDs
Substitutions	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.
Loaded in to E-Procurement	Yes
E-Procurement Help Desk	888-211-7440
How to Use E-Procurement Line-Item Catalog	In the E-Procurement system, go to the “Contract ID” field and enter “465B”. Click the “Search” button. Make the appropriate selection and complete the requisition.

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Shipping and Delivery (FOB-Destination)	See Vendor’s NASPO ValuePoint Master Agreement for Shipping and Delivery, Warranty, Return Policy and Restocking Fee details.
Warranty	MASTER AGREEMENTS Physio-Control, Inc.
Return Policy	Philips Healthcare
Restocking Fee	Zoll Corporation Defibtech, LLC Cardiac Science Corporation
Taxes	Prices do not include North Carolina sales or use tax.
Reporting Requirements	In accordance with General Statute 90-21.15, sellers of an AED must notify the North Carolina Office of Emergency Medical Services of each sale of an AED. Reporting information should include the type and model of the AED, date of sale of the AED, location of the AED (e.g. address and building name where applicable), and the name, address and telephone number of the person who is responsible for the AED (see attached form). Reporting information should be sent to the AED Coordinator, Debra Nichols, within two weeks of the sale date via one of the methods below. Email: debra.a.nichols@dhhs.nc.gov Fax: (919) 733-9021
Contract Administrator	Grant Braley , or 919-807-4519
Contract Attachments	AED Order Placement Notification Form
Contract Addenda	1/29/2016 – Contract Administrator Change, HeartSine Technologies Inc. Added & Additional Physio-Control Distributors
	5/10/2016 - Cardiac Science Corporation Contact Update
	6/13/2016 – Physio-Control, Inc. Catalog Update
	8/11/2016 – Phillips Healthcare E-Procurement Catalog Update
	9/7/2016 – Zoll Medical Contact Update
	9/8/2016 – Cardiac Science Corporation CSC Agent Added
	9/12/2016 – Physio-Control, Inc. Contact Update
	10/17/2016 - Phillips Healthcare E-Procurement Catalog Update
	11/10/2016 - HeartSine Technologies Inc. Removed & Acquired by Physio-Control, Inc.