



# NEW State Term Contract

The Division of Purchase & Contract  
“Success through Customer Service”

## New Tires – 863A

### New Strategic Sourcing Initiative

The Division of Purchase & Contract is projecting an 11.4 percent savings on the cost of new tires frequently purchased by the State with the establishment of the new State Term Contract, STC863A. The new contract covers: new tires and tire related services as well as pursuit tires.

The contract term is August 13, 2015 through August 12, 2018 and includes two additional one year renewal options for the State. This contract consolidates and replaces State Term Contract STC863A (201301588) for new tires and DPS Agency Specific Contract AS201301191 for pursuit tires. By leveraging volume of both contracts and standardizing on a Core List of most frequently purchased tire sizes/types (approx. 90% of all new tire purchase volume), as well as utilizing a Primary and Secondary Vendor award strategy, the State will receive substantial discounts resulting in significant savings.

Core List tires and pursuit tires are loaded in [E-Procurement](#) and ordering Instructions for non-core tires are provided. Links are also provided to Vendor's Product/Price file and service locations within the Contract Synopsis which is posted on the Division of Purchase & Contract's website. Also included are guidelines for contract use and contact information for the three awarded vendors. [863A Contract Synopsis](#)

This is a mandatory State Term Contract for state agencies, departments, institutions, universities and community colleges - unless exempted by North Carolina General Statute. Non-mandatory entities, including schools and local government may use this contract if allowed by general statute.

If you have questions pertaining to the contract please contact Chris Tart, the Contract Administrator at 919-807-4540, or [chris.tart@doa.nc.gov](mailto:chris.tart@doa.nc.gov).

The Division of Purchase & Contract is focused on establishing State Term Contracts through strategic sourcing methods that provide customers with goods and services at the best value.

### Pertinent Information

**Contract Number** – 863A

**Contract Name** – New Tires

**Vendors** –

Lot 1, New Tires and Tire Related Services, General

**Primary Vendor** – Bridgestone Americas Tire Operations, LLC

[Vicky Dunbar](#) – (800) 543-7522 x 3693

**Secondary Vendor** – Michelin North America

[Kaye Pittman](#) – (866) 464-2580

Lot 2, New Tires, Pursuit

**The Goodyear Tire & Rubber Company**

[Jeff Goodenow](#) – (888) 453-0021

**Mandatory** – Yes

**Effective Dates** – August 13, 2015 – August 12, 2018

**Contract Covers**

1. New Tires and Tire-Related Services
2. Pursuit Tires

**Not Covered**

1. Re-Tread Tires
2. Non-tire service repairs/maintenance

**Delivery** – Within 5 Consecutive Days (shipped orders)

**Purchase & Contract Point of Contact**

[Chris Tart](#) – 919-807-4540

**Order Placement**

Orders may be placed through [E-Procurement](#), Phone or Fax

Non E-Procurement Users can view Ordering Instructions by completing the following steps:

1. Click here: [863A Ordering Instructions](#)
2. On the left hand side select the “State Term Contract Catalog Search” Button
3. Enter 863A into the “Contract ID” field
4. Click the “Search” Button

### What Has Changed

**Total contract number reduced from 2 to 1.**

**Lot 1, New Tires and Tires Services is awarded to a Primary and Secondary Vendor.**

**Most frequently purchased tire sizes/types have been standardized to formulate a Core List**